13 year Town of Needham Tax Increment Financing (TIF) Proposal Assumptions

| PHASE I | |
|---|------------|
| Initial Square Footage = | |
| Initial Base Assessed Value*= \$ | 6,826,315 |
| Initial Incremental Assessed Value = \$ | 22,173,685 |
| New Square Footage= | 230,000 |
| Phase I Assessed Value = \$ | 29,000,000 |
| Estimated Annual Base Tax Payment = \$ | 146,766 |
| FY12 Tax Rate per \$1000 = \$ | 21.50 |
| Initial Incremental Annual Tax = \$ | 476,734 |

Percentage of assessed land values of 66 B Street and 410 First Avenue

| | | | | | | Estimated | |
|--------------------------------------|--------------------|----------------|--------------------|----------|---------------|------------------|---------------------------|
| | Estimated Current | Estimated | Estimated New | | Estimated TIF | Incremental Tax | Estimated Total RE |
| | Property Tax (Base | Incremental | Incremental Annual | | Savings to | Payment w/TIF to | Taxes to Town |
| Year | Only) | Assessed Value | Property Tax | % Exempt | Company | Town | (Base + New) |
| 1 | 146,766 | 22,173,685 | 476,734 | 76% | 362,318 | 114,416 | 261,182 |
| 2 | 146,766 | 22,173,685 | 476,734 | 76% | 362,318 | 114,416 | 261,182 |
| 3 | 146,766 | 22,173,685 | 476,734 | 76% | 362,318 | 114,416 | 261,182 |
| 4 | 146,766 | 22,173,685 | 476,734 | 76% | 362,318 | 114,416 | 261,182 |
| 5 | 146,766 | 22,173,685 | 476,734 | 76% | 362,318 | 114,416 | 261,182 |
| 6 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 7 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 8 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 9 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 10 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 11 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 12 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| 13 | 146,766 | 22,173,685 | 476,734 | 1% | 4,767 | 471,967 | 618,733 |
| . Real Property | 1,907,958 | | | 30% | 1,849,726 | 4,347,816 | 6,255,774 |
| Additional Revenue to Town** 815,000 | | | | | | 815,000 | |

Est. Additional Revenue to Town**

TOTALS

1,849,726 7,070,774

Total **Tax Savings To Company**

Total **Revenue To Town**

Projected assessed values shown are estimated, actual assessed values to be determined by local Assessor Assumptions based on no annual increase in assessed property values or tax rate Property Address: 400 First Avenue, Needham, MA

^{**}Estimated Permit Fees @ \$230,000, Personal Property Tax @ \$32,250/yr, Hotel Tax @ \$9,000/yr and Meal Tax @ \$3,750/yr

| **Est. Additional Revenue to Town | | | | | |
|-----------------------------------|-----------|--|--|--|--|
| permit fees | \$230,000 | | | | |
| personal property | \$419,250 | | | | |
| Hotel tax | \$117,000 | | | | |
| Meal tax | \$48,750 | | | | |
| Total | \$815,000 | | | | |

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^{*}Assumes a percentage of land value based on project scope